



THE CRCTHRU JANUARY 2020
TV & SOCIAL MEDIA EXPOSURE

#### Contents of the Presentation

- CARS the Canadian Association of Rallysport
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# The Canadian Association of Rallysport (CARS)

- ASN Canada FIA delegated the sanctioning authority for Rallysport in Canada to CARS the Canadian Association of Rallysport.
- CARS currently have 26 member clubs in 5 regions across the country.
- The Canadian Rally Championship (CRC) is the flagship national performance rally championship.

CARS	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
clubs	26	26	27	27	27	27	26	26	27	26	
licenses	248	287	318	331	339	323	349	319	258	267	
CRC events	6	6	6	6	6	6	7	7	7	8	
CRC entries	240	231	227	197	193	169	241	238	198	218	P. N.

### The Canadian Association of Rallysport (CARS)

Annual Canadian Rally Championship event entries

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## The Canadian Association of Rallysport (CARS)

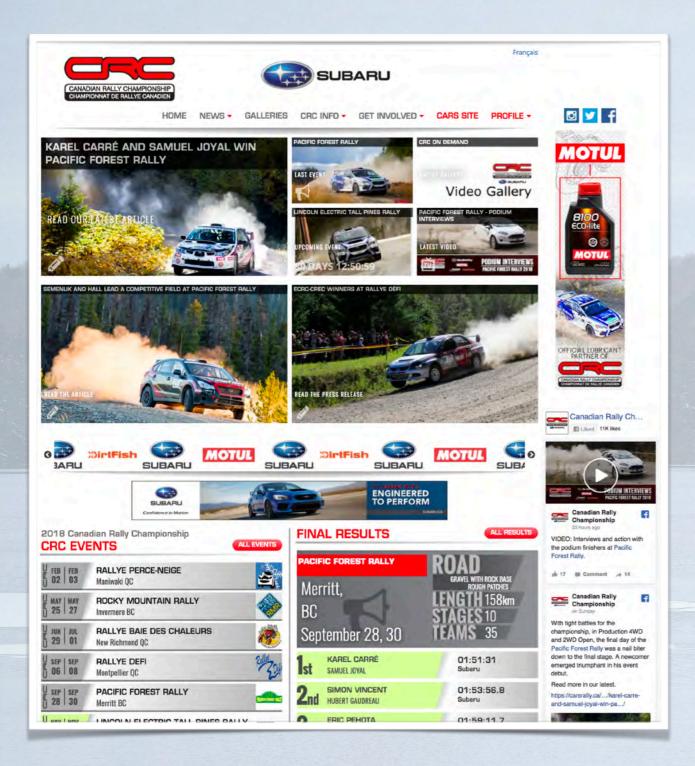
• Summary of Rallysport events at national, Regional and Club levels

Events	2012	2013	2014	2015	2016	2017	2018	2019	2020
Performance Rally	18	19	18	17	21	15	14	14	15
Navigational (TSD)	42	42	43	44	37	37	39	30	
Rally Sprint	0	0	2	6	5	3	I	4	
Rally Cross	38	50	47	46	46	39	38	57	
Rally Schools	-	-	2	I	5	3	10	8	
Shakedown / Test Days	-	-	3	2	12	13	10	8	
Total Events	98	111	115	116	121	110	112	121	

#### The CRC and CARS website

- The new CRC & CARS website was launched in September of 2016 and has become the main focal point for Canadian rally news and information
- The bulk of the traffic arrives at the CRC homepage then reads event news, series news and information.

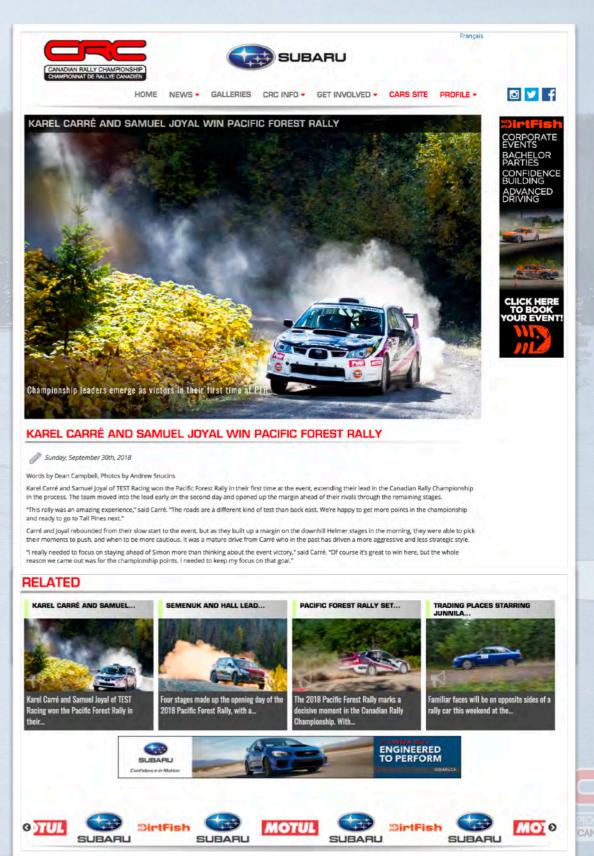
CRC Website	2017	2018	2019	2020
users	34,579	33,697	39,327	
sessions	62,322	58,291	65,023	
page views	288,388	282,434	293,042	
pages/session	pages/session 4.62		4.51	
ave duration	ave duration 2.04 minutes		1:49 min:sec	



Series sponsors logo appears on the scroll bar along with our other series sponsors.

The scroll bar appears on all CRC pages

Adverts appears on the ad bars of all CRC pages. This includes approx. 350 competitor profile pages and all of the news pages.



#### The CRC on TV

- The 7 episode CRC Television series is aired in Canada on TSN in English and RDS in French.
- A few weeks after the premiere airing on TV the episode is posted to the CARSRallyTV YouTube channel
- The 7 episodes are aired throughout the season and spaced to not coincide with other events
- The 7 episodes receive a minimum of 70 airings on TSN & RDS
- The view are taken from the Neilson ratings provided by the broadcaster.

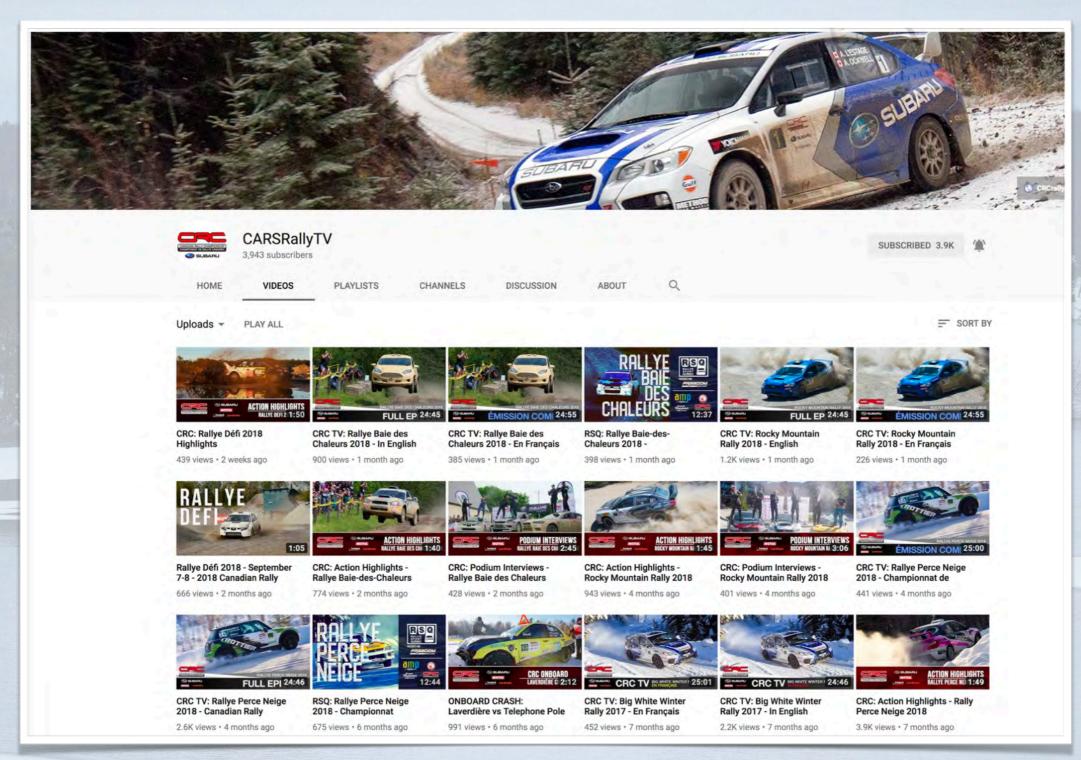
TV	2014	2015	2016	2017	2018	2019	2020
TSN views	630,000	680,000	720,000	1,152,000	1,359,400	on track to be approx. the same as 2018	
RDS views	189,000	200,000	218,000	349,000	411,800	on track to be approx. the same as 2018	i i

#### The CARSRallyTV YouTube channel

- The <u>CARSRallyTV channel</u> shows all of the CRC videos and TV episodes
- All of the CRC video shorts showing highlights, podium interviews, features along with our full 22 min TV episodes are posted to the CARSRallyTV YouTube channel

YouTube	2014	2015	2016	2017	2018	2019	2020
videos	50	44	40	41	38	30	
views	95,626	115,569	156,292	133,244	96,300	99,421	
minutes watched	388,439	437,938	745,699	631,634	578,400	690,000	
subscribers	-	-	-	3,367	4316	4839	

### The CARSRallyTV YouTube channel



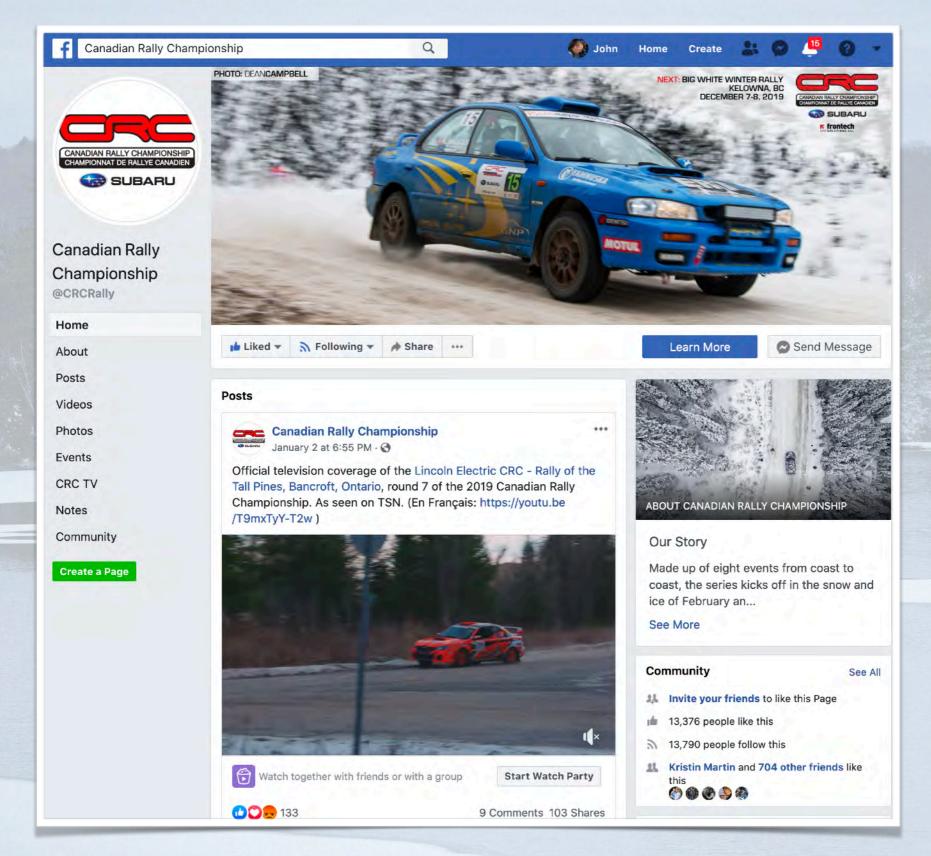


### The CRCRally Facebook Page

- The <u>CRCRally Facebook</u> page is used to engage followers
- · Facebook allows for news snippets, videos and pictures to be posted as well as live accounts of the action

100000	Facebook	2013	2014	2015	2016	2017	2018	2019	2020
	followers	2035	3964	6135	9404	11,137	12,183	13,758	
	Followers % increase	-	95%	55%	53%	18%	9%	13%	
	videos posted	0	0	52	32	34	29	30	
	video views	0	0	76,434	114,576	296,400	96,062	164,264	
	live streams	0	0	0	15	35	27	7	
	live stream views	0	0	0	24,752	80,300	49,300	22,600	+ SLIBARI I

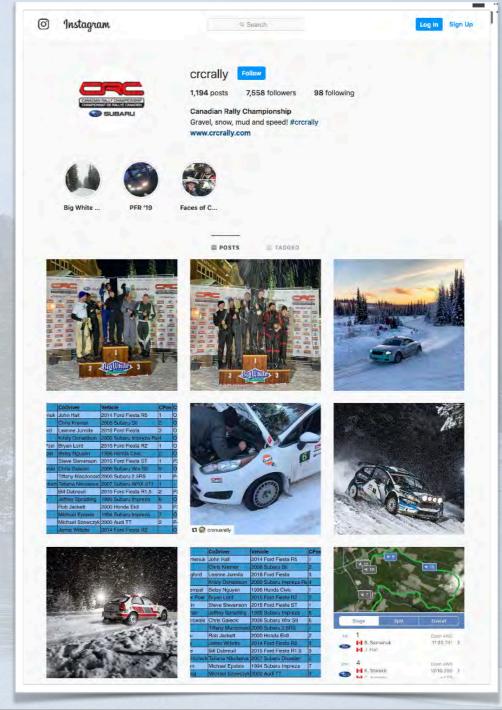
## The CRCRally Facebook Page





# The CRCRally Instagram Page

- The <u>CRCRally Instagram</u> page is used to engage followers.
- Instagram is used to capture exciting and newsworthy scenes during the rallies.



Instagram	2014	2015	2016	2017	2018	2019	2020
followers	2,573	3,420	4,262	5,269	6,417	7,546	

#### The CRC Rally Twitter Page

- The <u>CRCRally Twitter</u> page is used to engage followers.
- Twitter is used extensively during rallies to update on the action as it unfolds



Twitter	2013	2014	2015	2016	2017	2018	2019	2020
followers	1,592	2,573	3,420	3,883	4,022	4,059	4043	P. N