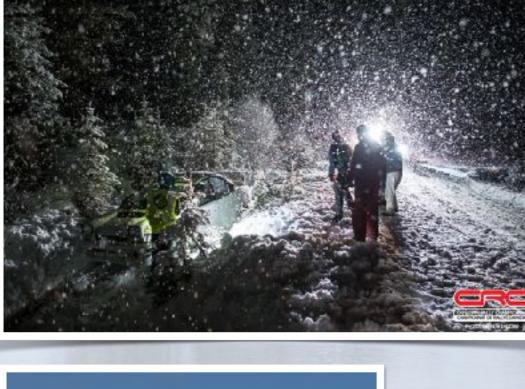




THE CRCTHRU DECEMBER 2021 TV & SOCIAL MEDIA EXPOSURE

Contents of the Presentation

- CARS the Canadian Association of Rallysport
- The CRC & CARS website
- CRCTV episodes on TSN & RDS
- The <u>CRCRallyTV</u> YouTube Channel
- The <u>CRCRally</u> Facebook Page
- The <u>CRCRally</u> Instagram Page
- The <u>CRCRally</u> Twitter account







The Canadian Association of Rallysport (CARS)

- CARS the Canadian Association of Rallysport is the sanctioning body for Rallysport in Canada
- CARS currently have 26 member clubs in 5 regions across the country.
- The Canadian Rally Championship (CRC) is the flagship national performance rally championship.

CARS	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
clubs	26	26	27	27	27	27	26	26	27	26	26	26	
licenses	248	287	318	331	339	323	349	319	258	267	COVID	180	
CRC events	6	6	6	6	6	6	7	7	7	8	COVID	6	
CRC entries	240	231	227	197	193	169	241	238	198	218	COVID	143	

The Canadian Association of Rallysport (CARS)

• Annual Canadian Rally Championship event entries

CARS	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Perce Neige	54	42	41	42	38	29	33	43	31	24	27	COVID	
Rocky Mountain	28	27	31	36	28	24	35	32	32	35	COVID	27	
Baie des Chaleurs	48	39	39	35	27	32	38	35	38	32	COVID	20	
Defi	36	34	29	27	33	21	33	40	23	27	COVID	28	
Pacific Forest	26	30	34	24	36	33	36	33	27	34	COVID	Forest Fires	
Charlevoix	31 (reg)	31 (reg)	29 (reg)	40 (reg)	35 (reg)	36 (reg)	26 (reg)	27 (reg)	22 (reg)	23	COVID	23	
Tall Pines	48	59	53	33	31	30	31	24	23	23	COVID	29	
Big White	13 (reg)	21 (reg)	18 (reg)	27 (reg)	29 (reg)	31 (reg)	35	31	24	20	COVID	16	
Total CRC	240	231	227	197	193	169	241	238	198	218	27	143	
Total	284	283	274	264	257	236	267	265	220	218	27	143	

The Canadian Association of Rallysport (CARS)

Summary of Rallysport events at national, Regional and Club levels

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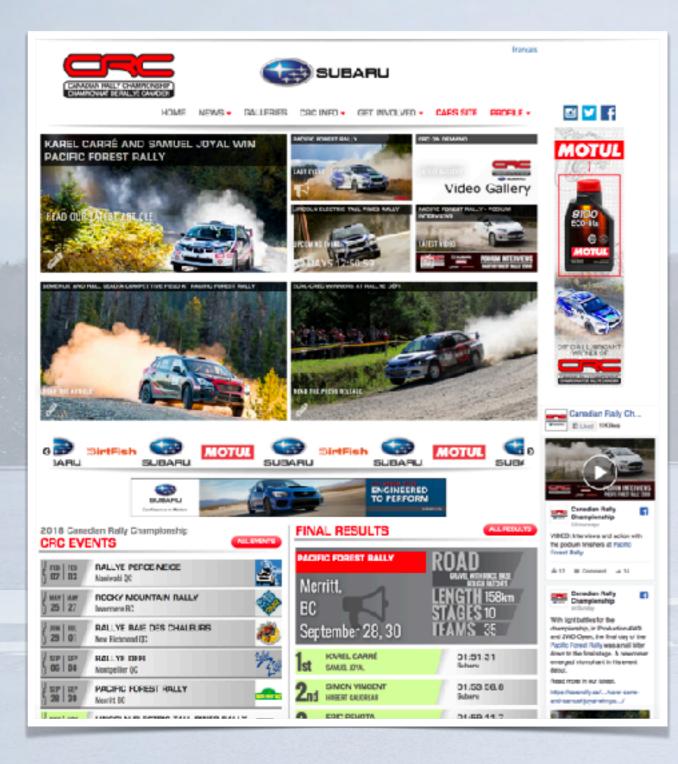
Events	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Performance Rally	18	19	18	17	21	15	14	14	COVID	7	
Navigational (TSD)	42	42	43	44	37	37	39	30	COVID	5	
Rally Sprint	0	0	2	6	5	3	I	4	COVID	5	
Rally Cross	38	50	47	46	46	39	38	57	COVID	27	
Rally Schools	-	-	2	I	5	3	10	8	COVID	2	
Shakedown / Test Days	-	-	3	2	12	13	10	8	COVID	4	
Total Events	98		115	116	121	110	112	121	COVID	50	

The CRC and CARS website

- <u>The new CRC & CARS website</u> was launched in September of 2016 and has become the main focal point for Canadian rally news and information
 - The bulk of the traffic arrives at the CRC homepage then reads event news, series news and information.

CRC Website	2017	2018	2019	2020	2021	2022
users	34,579	33,697	39,327	35,296	39,010	
sessions	62,322	58,291	65,023	49,254	54,577	
page views	288,388	282,434	293,042	189,429	225,053	
pages/session	4.62	4.85	4.51	3.85	4.12	
ave duration	2m:04s	2:00 minutes	l m:49s	l m:25s	l m:27s	ONS

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Series sponsors logo appears on the scroll bar along with our other series sponsors. The scroll bar appears on all CRC pages Adverts appears on the ad bars of all CRC pages. This includes approx. 350 competitor profile pages and all of the news pages.



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🖉 Service, Septenter Stick 2018

Whether the second provide the second second

EarninGamb and Samuelleyal of TEST Racing won the Pacific Forest Raty in their Imstime at the event, extending their lead in the Canadian KalyChampioniato in the pacers. The same moved into the workearly on the second day and openetic pathe margin alward of their reads through the remaining tages.

This raily was an analing repetience," satisfamit. The reach are a different kind of one chamback was. We're happy to get more points in the champion hip and ready to go to full Hinestreet."

Careford analysis relaxanced from their slow start to the event, but as their just up a manph on the Jow hill helmer stages in the morning. Here were able to pick their moments opposite, and when it do more autoless, it was a mean of the form Careford in the other to a core aggregate and less to angle color. It heally revealed to to us of staging alread of Simon more than their it estimates with their stage. To four set its wind here, but the whole easier to stage colors and the other to any their end of the stage colors.

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The CRC on TV

- The 7 episode CRC Television series is aired in Canada on TSN in English and RDS in French.
- A few weeks after the premiere airing on TV the episode is posted to the CARSRallyTV YouTube channel
- The 7 episodes are aired throughout the season and spaced to not coincide with other events
- The 7 episodes receive a minimum of 70 airings on TSN & RDS

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The views are extrapolated from the Neilson ratings provided by the broadcaster.

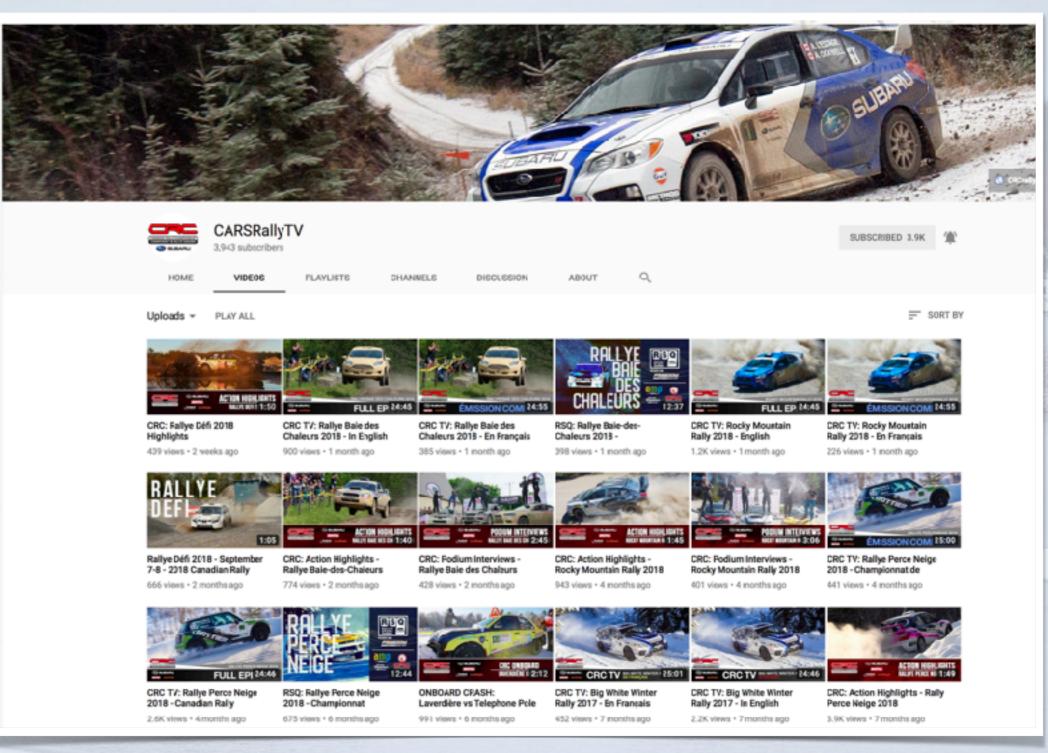
TV	2014	2015	2016	2017	2018	2019	2020	2021
TSN views	630,000	680,000	720,000	1,152,000	1,359,400	1,380,000	COVID	
RDS views	189,000	200,000	218,000	349,000	411,800	421,000	COVID	N

The CARSRallyTV YouTube channel

- The <u>CARSRallyTV channel</u> shows all of the CRC videos and TV episodes
- All of the CRC video shorts showing highlights, podium interviews, features along with our full 22 min TV episodes are posted to the CARSRallyTV YouTube channel

YouTube	2014	2015	2016	2017	2018	2019	2020	2021	2022	
videos	50	44	40	41	38	30	2			
views	95,626	115,569	156,292	133,244	96,300	99,421	COVID			
minutes watched	388,439	437,938	745,699	631,634	578,400	690,000	COVID			
subscribers	-	-	-	3,367	4316	4839	5,290			

The CARSRallyTV YouTube channel





The CRC on Amazon Prime

- Amazon Prime Video shows the CRCTV episodes complete with the embedded Subaru commercial spot the same as our YouTube versions.
- The shows are shown in the USA, UK, Canada and a catch all for the "Rest of the World"

Amazon Prime	2019	2020	2021	2022	
TV Episodes	7	COVID			
Hours watched	11,162	COVID			
minutes watched	669,765	COVID			
Unique Viewers	50,650	COVID			USH IP ADIEN

The CRCRally Facebook Page

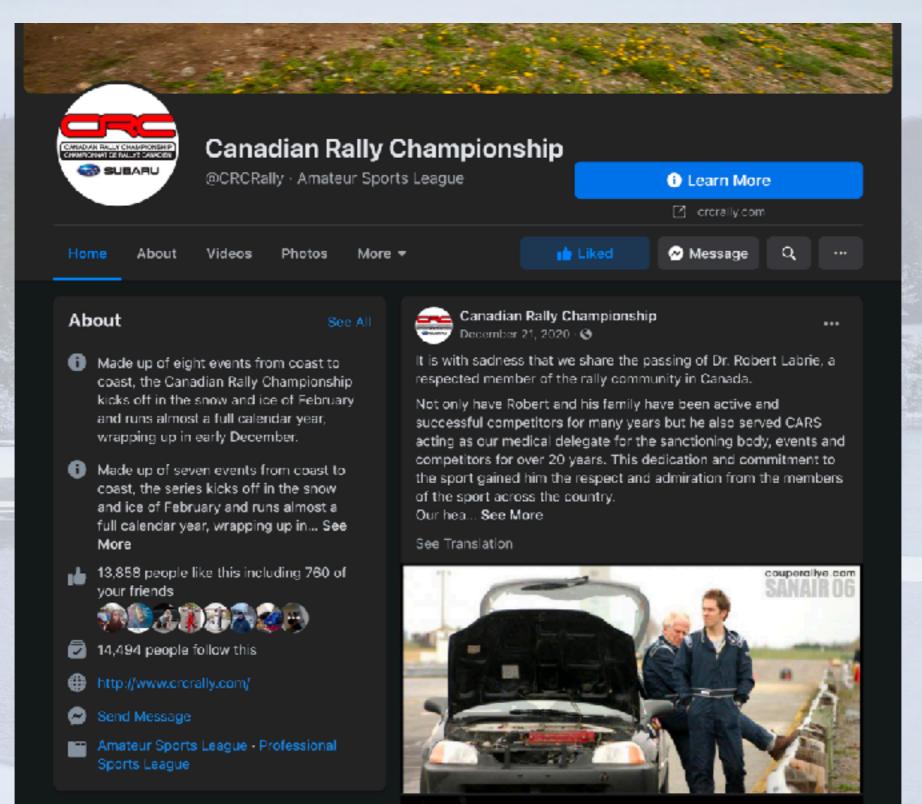
The <u>CRCRally Facebook</u> page is used to engage followers

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Facebook allows for news snippets, videos and pictures to be posted as well as live accounts of the action

Facebook	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
followers	2035	3964	6135	9404	11,137	12,183	13,758	13,858	14,855	
Followers % increase	-	95%	55%	53%	18%	9%	13%			
videos posted	0	0	52	32	34	29	30			
video views	0	0	76,434	114,576	296,400	96,062	164,264			
live streams	0	0	0	15	35	27	7			
live stream views	0	0	0	24,752	80,300	49,300	22,600			

The CRCRally Facebook Page

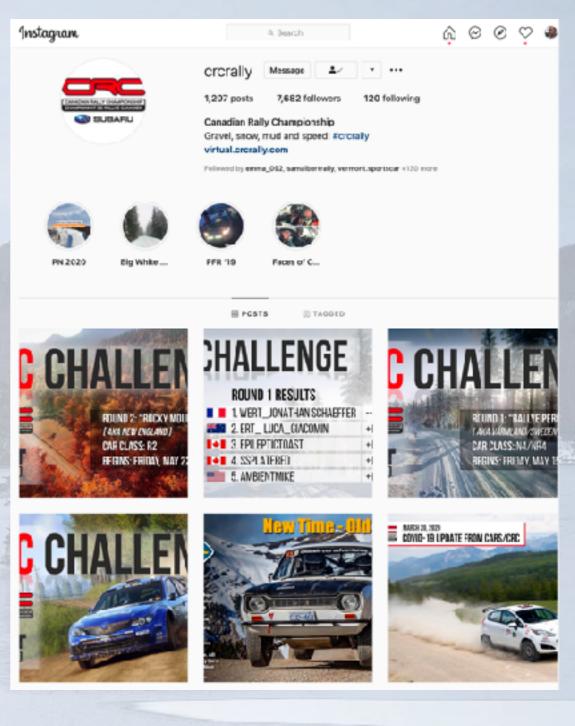




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The CRCRally Instagram Page

- The <u>CRCRally Instagram</u> page is used to engage followers.
- Instagram is used to capture exciting and newsworthy scenes during the rallies.



Instagram	2014	2015	2016	2017	2018	2019	2020	2021	2022	
followers	2,573	3,420	4,262	5,269	6,417	7,546	7,682	7750		